



General Objection Handling Script

I understand,

That's exactly why I called.....

I understand how you **FEEL**.

Many of our clients have **FELT** The same way as you. But what we **FOUND** is that many people have said it's easy it is to protect their family the way they deserve at an affordable cost....And family is the most important asset to us, wouldn't you agree?

So like I said, we have time either _____ or _____ to review this and get this taken care of.

Which is better for you?